

OMOYE PRECIOUS UNEMHIN

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CAREER OBJECTIVE

To work in an environment where the full potential of self is utilized, professionalism thrives, hard work, dedication, and diligence are recognized and rewarded.

PROFESSIONAL SUMMARY

Result-driven and persuasive sales professional with over 4 years of experience in client relations, customer service, and sales execution. Skilled in building strong client relationships, driving revenue growth, and delivering tailored product solutions. Known for excellent communication, effective negotiation, and a friendly, goal-oriented approach to achieving results.

CORE SKILLS

- Client Relationship Management
- Sales Strategy & Execution
- Customer Service Excellence
- Product Knowledge & Upselling
- Communication & Persuasion
- CRM & Reporting Tools
- Problem Solving & Time Management

PROFESSIONAL EXPERIENCE

REGENIX HEALTHCARE SERVICES LIMITED (HMO 064)

MAY. 2022-Date

- **Position: Health Services Manager/SALES PERSON South-South Region**

Responsibilities:

- Claims vetting and Issuing of Pre-Authorization codes
- Health Facility Quality assurance and Accreditation
- Resolved client concerns efficiently, ensuring high satisfaction and repeat business.
- Gathered and analyzed feedback to improve service delivery and client experience.
- Developed and maintained strong relationships with individual and corporate clients to promote insurance products.
- Customer retention through persuasive communication and strategic follow-ups.
- Provided expert advice on insurance plans tailored to client needs and financial goals.
 - Case Management along customer satisfaction monitoring
- Served as the primary contact for customer inquiries and after-sales service.
- Supported sales and marketing campaigns to boost brand awareness and customer engagement.

WINROSE CLINIC LIMITED

JAN 2022

- **Position; Health Maintenance organization(HMO) Officer.**

Responsibilities:

- Health Maintenance organizations bill management
- Relationship officer with HMO and their Regulatory body(NHIA)

- Obtaining all Health Maintenance Organizations Approval codes
- Ensuring patients care conforms to individual Health Maintenance Organization and their Regulatory body(NHIA) requirement policy
- Managing patient informations and privacy
- Organizing and maintaining up-to-date Health Management information

M&A SERVICES LIMILITED

(Producers of Oxygen gas, Plastic Bags and Sales of Liquid Petroleum Gas, located along Abraka -Benin express Road)

- **Position: Admin Manager**

JAN 2021

Position: Receptionist/Sales Representative

JAN 2020

- Issuing receipts and documentation of all sales financial records and reports
- Daily Banking of cash from sales and payment of staff PAYE Tax on monthly basis
- Scheduling of meetings and appointment's for office of the MD
- Compiling and reviewing of all operational report before submission

NATIONAL YOUTH SERVICE CORPS

2021

- **Place of Assignment:First fruit Academy**, Abraka, Delta State.
- **Position:**Class-Room (Health Science) Teacher

M&A SERVICES LIMITED

2018

- **Position:** Industrial Trainee

EDUCATIONAL HISTORY (QUALIFICATIONS)

B.Sc Industrial chemistry (2nd Class Division)
University of Benin, Benin City, Edo State.

2019

West Africa Examinations Council (WAEC)
Pactricia Private School, Benin City, Delta State.

2014

First School Leaving Certificate.
Noec Nursery & Primary School, Benin City, Delta State.

2008

TRAININGS/CERTIFICATES:

- **Work Place Fire safety and management training**
- **Privacy and confidentiality in Healthcare**

2020

2022

REFEREES

Available on request

